



<https://www.wlb.co.id/job/business-development-manager/>

Business Development Manager

Description

Our company is looking for a skilled Business Development Manager to lead and supervise the work of our employees. You will be in charge of designing business strategies and managing all day-to-day operations to guarantee company efficiency.

Superb interpersonal and leadership skills are vital for this role, as good teamwork is important for our business success. Suitable candidates should also be excellent written and verbal communicators, and possess the ability to identify opportunities for growth.

Responsibilities

- Assess and identify new opportunities for growth in current and prospective markets.
- Establish the company's goals and objectives.
- Recruit and train new employees.
- Perform regular employee evaluations to determine areas of improvement.
- Design business strategies and plans to meet the company goals.
- Make sure that the company has sufficient resources such as personnel, material, and equipment.
- Develop a comprehensive company budget and perform periodic budget analyses.
- Ensure all company activities adhere to legal guidelines and policies.
- Assess overall company performance.

Qualifications

- Bachelor's degree in Business, Business Management or other related fields.
- At least 3 years' experience in sales position, especially in IT/ eCommerce/ HRIS.
- Outstanding leadership abilities.
- Excellent written and verbal communication skills.
- Working knowledge of the latest business policies and regulations.
- Demonstrable analytical thinking & business insight.

Job Benefits

- Task Based SCRUM Agile Schedule
- National Health Insurance (BPJS Kesehatan)
- Competitive Salary

Contacts

- Send your resume to aulia@wlb.co.id & recruitment@esq165.co.id
- Contact our team at <https://www.linkedin.com/in/auliamuslim/>

Hiring organization

WorkLifeAndBeyond

Beginning of employment

Jun 2021

Duration of employment

1 Year

Industry

Human Capital

Job Location

JL TB Simatupang, Cilandak, RT.3/RW.3, 12560, Jakarta, DKI Jakarta, Indonesia

Working Hours

08.00 – 16.00

Date posted

22/12/2020

Valid through

31.12.2021